

Who said HR costs? Over £60K of savings for Clients

I expect £60K is a decent amount of money for most people I know.

As I am celebrating my first anniversary of being in business I sat back to reflect upon the difference I made to my clients and the value I have added to their businesses.

When pondering how this could be calculated, I decided to stay clear of attempting to measure the effect having professional HR support has on an already overstretched MD, and focus instead on the good old fashioned £notes! Totting up the value (I know about) of my various interactions with the businesses I work with, I came to the staggering figure of **£60K** without having to think about it too much.

A selection of examples of how this came about include:

- Carrying out an in house recruitment programme instead of using a recruitment agency
- Introducing procedures to aid more efficient working practices
- Negotiating reduced hours with employees instead of going down the redundancy route
- Introducing clauses in employment contracts to impede ex employees “poaching” clients after termination of employment
- Introducing clients to B&CE to save NI costs on holiday pay
- Officially bringing employment contracts to an end for those on long term absences, thereby saving payment of statutory holiday pay

So, for those of you who may be thinking “we can’t afford to spend money on HR support”. I think my clients would say, “we can’t afford not to”.

If you have something people related on your mind, and there’s usually something, give me a call or send me a mail to irene@maiahrsolutions.com



For a HR solution that fits, call Irene on 07595 161 546
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